

## Mark Your Calendar

### Manitoba Activities/Events

For further details, please contact  
Debbie Leiter or Tammy Oakes at the  
CME office at 949-1454  
or visit our website:  
[www.daretocompete.ca](http://www.daretocompete.ca)

#### Sessions 2010

- February 17 & 18** Lean Office
- February 23** Best Practice Tour -  
Melet Plastics
- February 24** Kaizen Conference
- March 4** ii Tour / TVP -  
Maple Leaf (Brandon)
- March 8** start Lean Level III Black Belt  
Lean Sensei - Vancouver, B.C
- March 9** Managing WCB Claims  
(Winkler, MB)
- March 23** Manufacturing & Trade  
Conference 2010
- March 23** Discovery School Tours &  
Discovery Program Finals
- March 24** Job Fair - Dare to Explore  
Careers in Manufacturing - **Postponed!**
- March 25** Gala Awards Dinner 2010 -  
Winnipeg Convention Centre
- March 30** Lean Manufacturing  
Best Practice Tour - Carte International
- April 6** start Lean Level II  
Greenbelt Program - Spring 2010
- April 13** start Lean Level I -  
April 2010 Program
- April 21** Annual General Meeting 2010
- April 27** Lean Manufacturing  
Best Practice Tour - Motor Coach Industries



Discovery Program Students at the U of M



## The Fight Must Go On - 'Buy American'

The announcement that the Canadian government and the provinces have concluded an agreement with the US administration to improve access to US procurement markets for Canadian manufacturers and exporters is positive, but the fight against Buy American restrictions must go on, according to Canadian Manufacturers & Exporters (CME).

"This is an important agreement. It doesn't solve all the problems Canadian companies are experiencing with Buy American and must not end our efforts to fight restrictions in our major export market," says Jayson Myers, CME's President & CEO. "But, this agreement is an important step in the right direction and puts Canada in a stronger position to fight counterproductive protectionist policies in the future."

The agreement grants Canadian exporters access to procurement opportunities in the 37 US states covered under the World Trade Organization (WTO) Agreement on Government Procurement. Moreover, it exempts Canadian companies from Buy American restrictions for funds remaining in seven programs under the American Recovery and Reinvestment Act. This sets an important precedent for Canada that

recognizes the integrated nature of our two economies.

CME as Canada's largest and most influential trade and industry association has been at the forefront of the initiative to open free trade between the two countries but notes however that the fight against Buy American measures must continue.

"We urge both Canadian and US governments to continue discussions to negotiate a broader procurement agreement that strengthens our economic relationship, recognizes the integrated nature of our economies, and guarantees access to procurement markets on both sides of the border," adds Myers. "CME will continue to monitor the situation closely from our Washington, DC office and support the government in negotiations going forward."

Ron Koslowsky, VP CME Manitoba, adds that while the Buy American restrictions did not directly affect many Manitoba manufacturers, the potential for building this into all future US programs and the underlying tone of protectionism is a long term threat that must be eliminated and that generally, trade related barriers are ultimately unhealthy for an economy.

## StandardAero Receives National Honour for Innovation Excellence



(from left to right)  
Wayne Helgasson,  
Ricky Lawrence,  
Tony Clement, John Leroux,  
Jayson Myers

Innovative leadership has earned StandardAero the Canadian Innovation Award for Aboriginal Inclusion at Canadian Manufacturers & Exporters' annual Canadian Innovation Awards February 2. Minister of Industry Tony Clement presented the award to Ricky Lawrence, Director, Technical Training and Development and John Leroux, Project and Production Leader from StandardAero at the Chateau Laurier Hotel in Ottawa.

"The winners of the Canadian Innovation Awards are models of excellence for others to emulate," says Jeff Brownlee, CME's VP public affairs. The Centre for Aboriginal Human Resource Development (CAHRD) is the sponsor and driver of the award presented to the company best including Aboriginals in their human resource plans and activities.

Lawrence says that the award recognizes the long-term partnership StandardAero has had with CAHRD. There have been several initiatives over the past dozen years, he notes. It began with a successful welding program for Aboriginal women in 1998, and has also included a gas turbine program for women that led to the Aboriginal Women's Program. "That program has been hugely successful," Lawrence says. "Seven of the nine women who went through it are employed and many are mentors for the program.

StandardAero is also partnering with the Manitoba Aerospace Human Resources Coordinating Committee and the Aboriginal Aerospace Institute on other programs including an initiative that will provide work experience for 200 Aboriginal students over the next three years.

The award was one of six that Industry Minister Clement presented at the Innovation Awards luncheon, an element of Canada's leading trade and industry association's Roadmap to Recovery Summit.



## Kaizen Conference... next week!

Mark 12:30 pm - 5:00 pm February 24th in your calendar and learn from the best Continuous Improvement success stories in Manitoba at the fourth annual Manitoba Kaizen Conference, Franco-Manitobain Cultural Centre, 340 Provencher Boulevard, Winnipeg.

Top Kaizen Teams from Cascades Boxboard, Duha Color Services, Kitchen Craft, Monarch Industries, Prolific Group, Viterra Oat Processing and Winkpak, among others, will present their best Kaizen successes covering the front office, production and supply chain.

The afternoon will conclude with special recognition of the top three teams as judged by a panel of three Lean Master Black Belts.

There is no fee for admittance, simply e-mail Tammy Oakes at [tammy.oakes@cme-mec.ca](mailto:tammy.oakes@cme-mec.ca) with a contact name and the number of people attending from your organization.



## Lean Coordinator joins CME Manitoba

Ron Koslowsky and the team at CME Manitoba are pleased to welcome Carrie Schroeder as the new Lean Coordinator.

As a key member of the CME Manitoba Lean Team, she will support the Manitoba Consortiums on their mission of sharing and learning Lean manufacturing best practices.

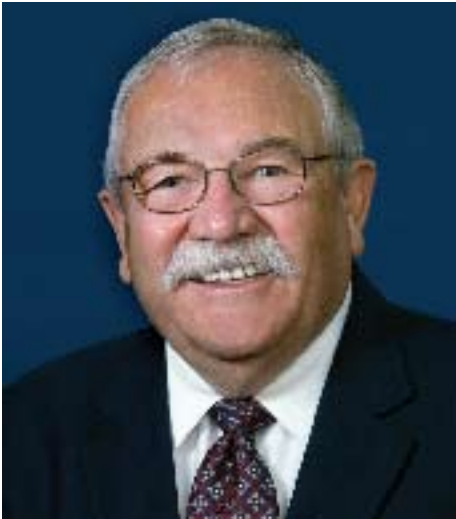
She will work with the Consortium board executives to plan and coordinate board meetings and plant tours, and help leverage the sharing and learning opportunities between the four Manitoba Consortiums.

Carrie brings over 20 years of manufacturing experience in Finance, Purchasing, Customer Service and most recently Operations Management.

*Carrie Schroeder, Lean Coordinator*

# Manufacturing Week 2010

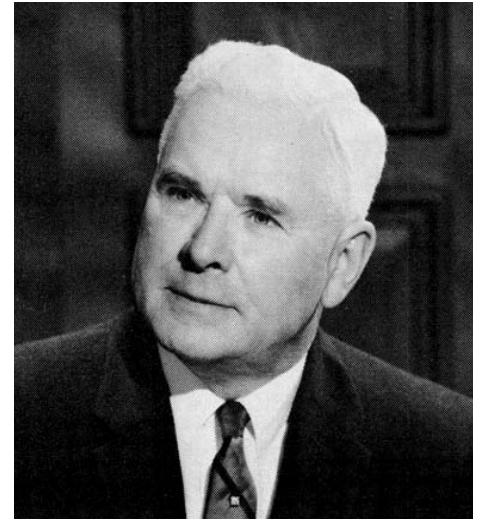
Congratulations to our Manitoba Manufacturing Hall of Fame Inductees



**John Buhler:** Renowned Winnipeg businessman and philanthropist, John established Buhler Industries Inc. in 1969 when he purchased "Standard Gas Engine Works". By 1994 the company owned the Farm King line of grain augers, snowblowers, mowers and compact implements. He added Allied and Versatile tractors to market them all under the Buhler name.



**Ken Holland:** Former President Carte International Inc. A Winnipeg engineer with a strong management background, Ken became President and CEO of Carte International Inc. in 1976. He held that position for 17 years, becoming Chairman of the company in 1993 for another 3 years. He is now Chairman of Manitoba Quality Network (QNet).



**John J. Klassen - Pioneer:** Posthumously Founder of Monarch Industries Inc. In 1935, John J. grew the company from a small farm implement manufacturer to a full scale foundry and producer of Hydraulic pumps, valves and cylinders establishing Monarch as a leading business in Manitoba. At the company's height in 1962 Monarch employed over 250 people.

**March 25th. Gala Dinner Tickets are available online at [www.daretocompete.ca](http://www.daretocompete.ca) > Events**

## Manufacturing & Trade Conference 2010 Speaker Highlights

*This years speakers lineup will feature some of the industry's brightest executives sharing their insights on how companies can use resources effectively to improve productivity and create a clear path to competitive success.*



**Mike Hoseus** *Co-Author of Shingo Award winning book Toyota Culture, President of Lean Culture Enterprises*

Mike developed his skills working with Toyota Motor Manufacturing Kentucky at the General Manager level in both Production and Human Resources. He will share what he has learned first-hand from his Toyota experience.

**Claude Ouimet** *Senior Vice President and General Manager, InterfaceFLOR Canada and Latin America*

Claude will present how his company has embraced cutting-edge philosophies such as Life Cycle Assessment and Biomimicry to make them more environment friendly by 2020.

**David Martin** *Executive Chairman & Co-Founder, SMART Technologies*

David will discuss how he and his management team have succeeded in building one of Canada's largest technology companies over the past 20+ years, continually showing consistent and profitable growth over the past 12 years.

**Dr. David Fung** *Chairman and CEO of the ACDEG Group of companies & Past National Chair of CME*

Dr. Fung has worked with major business groups around the world and will close out the day with his Global Perspective and how Manitoba manufacturers and exporters can benefit in these challenging times.

**Register now by going to [www.daretocompete.ca](http://www.daretocompete.ca) > Events**



## HIGH MARKS FOR DISCOVERY CHALLENGE

High School Teams from Manitoba converged at the University of Manitoba, Faculty of Engineering on Tuesday, January 13, to compete in the Discovery Program Semi-Finals events.

The Discovery Program is a design and build, hands on project for teams of high school students which embeds workplace ready skills.

As they arrived teams were scheduled to make their business report presentations to a panel of industry and education judges as well as demonstrate their hovercrafts ability for lift and load and propulsion around a track designed specifically for the event. With local media in attendance, all participating teams were given certificates of participation and the top 10 ten teams

were named to compete for the Discovery Finals event at the Manufacturing & Trade Conference at the Winnipeg Convention Centre on Tuesday, March 23th.

### *Congratulations to the 2010 Finalists...*

- Edward Schreyer School
- Landmark Collegiate
- Murdoch MacKay Collegiate
- Sisler High School
- Steinbach Regional Secondary
- Sturgeon Heights Collegiate
- Tec Voc High School
- W.C. Miller Collegiate
- Wawanesa School
- Windsor Park Collegiate

## Welcoming NEW MEMBERS

Wayne Dunford - Branch Manager  
**Comairco Ltd.**

*Compressed Air Solutions*

Craig Lobson - President

**Winnipeg Pattern & Model Works Ltd.**

*Thermoforming, rotational modeling and vacuum forming*

Joelle Caron - VP Recruitment Services

**CXA Recruiting**

*Service provider*



## NEWSLETTER

100 Laurier Street, Winnipeg, MB R2L 2P9  
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SEPTEMBER 2009

Based on finished material supplied in PDF format, 300 dpi, colour to [cheryl@liessensad.com](mailto:cheryl@liessensad.com)

Material due 15th of month previous.

### Sizes:

1/6 pg. (2 3/8" w x 4"d) or  
1/3 pg. (2 3/8" w x 8"d)

Times 1/3 pg 1/6 pg

1X \$500 \$300

3X \$400 \$240

8X \$350 \$210

### Issues:

September, October, November, January, February, April, May, June

Discount available to CME members

## Youth in Manufacturing

**Skills Canada Manitoba** together with **CME** and **Red River College** hosted a special day on December 2, 2009 for students thinking about their future career paths and how important courses like math, science and technology skills will be to them as they prepare to enter high school.

100 Winnipeg students in Grades 8 and 9 had the opportunity to tour local manufacturing plants of Winpak, Melet Plastics, Duha Colour and Parker Hannifin for an exciting, informative look into various manufacturing processes from reception



to shipping doors. The students spent the remainder of the day at Red River College touring areas key to manufacturing as part of a fun scavenger hunt, finally creating a special project using the information and insight that they gained throughout the day.

According to Lori Royal from Skills Canada Manitoba, the day proved to

be a huge success for all students and their teachers. The group came away with loads of information and insight into numerous job opportunities in the field of manufacturing that can be both fun for them and financially rewarding. All three partners are planning to participate in this event again in December 2010. If your company would like to host a tour, please contact: [Debbie.leiter@cme-mec.ca](mailto:Debbie.leiter@cme-mec.ca) or call the CME office at 949-1454.

### Centre of Excellence

The COE Initiative is managed by CME and jointly funded by industry and the federal and provincial governments through the Canada-Manitoba Economic Partnership Agreement.

Canada

Manitoba

