

Mark Your Calendar

Manitoba Activities/Events

For further details, please contact
Debbie Leiter or Tammy Oakes at the
CME office at 949-1454
or visit our website:
www.daretocompete.ca

2008

October 20-24 AME
(Association for Manufacturing Excel-
lence) Conference – Toronto, ON

October 28 Lean Manufacturing Best
Practice Tour – Standard Aero

October 31-November 11 2008 CME
Best Practices Mission to China –
ii tours

November 6 Deputy Minister's Dinner
– CME Members only

November 8 start Lean Level III –
Black Belt Program (Vancouver)

November 13 Lean Principles 101–
One Day Workshop

November 19 ii Tour / TVP –
(Innovation Insights Plant
Tours/Technology Visits Program) –
Bison Transport

November 21 Green 101 –
One Day Workshop

November 26 Lean Manufacturing
Best Practice Tour – Winpak Ltd.

December 10 Lean Manufacturing
Best Practice Tour – Melet Plastics

2009

January 13 start Lean Level I –
January 2009 program

January 21 Lean Manufacturing Best
Practice Tour – Duha Color Services

January 22 Lean Principles 101 –
One Day Workshop

January 26 Lean Level II
Greenbelt Program - Winter 2009

THE NEW CME CHAMPIONS:



CME launches the latest “Dare to Compete.ca” campaign featuring another four successful Manitoba Executives. Gene Dunn, President and CEO of Monarch Industries, Don Boitson, VP and GM of Bristol Aerospace, Larry Dyck, President and CEO of Decor Cabinets and Brian Klaponski, President and CEO of CARTE International. The “Dare to Compete.ca” campaign is a call to all Manitoba manufacturers to take up the challenge of becoming more competitive within their companies in order to succeed in today’s rapidly changing global marketplace.

Featuring our four new Champions, the campaign will run over the next two months on outdoor billboards, radio commercials, and rural print.

The above billboard features, Brian Klaponski, President and CEO of CARTE International. Originally founded in 1973, CARTE manufactures a broad range of transformer products for specific markets, exporting mainly to the United States. According to Klaponski, 80% of their business today is selling to large alliance customers that are looking for multi-year contracts. Asked how CARTE is able to successfully compete against some of the largest companies in the world? He says that by having a stronger focus and becoming LEAN, CARTE has been able to provide their clients with the best products, on time delivery with excellent service, all exceeding their customers expectations. This kind of focus has helped CARTE be the best at what they do and differentiate themselves from their competitors. *Look for features on our other Champions in the November and January Newsletters.*

Manitoba Export Award 2009

Do you know a company that has achieved outstanding success in export sales? Get your submission in today!

For nomination forms, check our website:

www.daretocompete.ca > Manitoba Export Awards



Larry Dyck, President and CEO
Decor Cabinets

Started in the Kitchen... and still there!

Common among success stories is the statement “it all started in the kitchen” and at the Decor Cabinet Company, while the vision may have started in the kitchen, you can fast-forward 31 years and 165,000 square feet, and the vision is still centered on the kitchen. While outwardly the growth and success of Decor has been based on LEAN manufacturing, TOC (Theory of Constraint) efforts and their commitment to service; if you ask the people at Decor, they will tell you the real difference is relationships. Their slogan is “Undeniably Different”.

Established in 1977 in Portage La Prairie with 3 staff, the new Morden, Manitoba plant located approximately 60 miles southwest of Winnipeg, has grown to over 400 people. Decor still operates on family values and believes relationships with staff, community and suppliers to be the key proponent of their success. Over 60% of their market is now in the US, covering 16 US states and looking to expand into four additional states. While efforts have focused on growing the

US market share, their Canadian presence is also strong and on the rise.

According to Larry Dyck, President and CEO of Decor, their strong commitment to LEAN has helped build a more competitive company and an environment committed to encouraging personal and professional growth within its employees. Today, challenges are “building leadership into our organization while striving to synchronize efforts across the organization” says Larry Dyck. “Drawing all aspects of the company closer while at the same time balancing efforts to build up qualified greenbelts from within, has been a positive addition to both their LEAN and TOC efforts”.

“We are constantly looking for the right people that can help us grow the business. Finding team players that possess the skills and attitudes that fit the various leadership levels while at the same time matching the culture at Decor, has been important in increasing competitiveness and helping move forward in the right direction”.

Get on Board with

8.2.2



8.2.2 is a pilot project designed to be an alternative approach for high-school students to obtain a diploma, recognizing both work experience and academic credentials to bring more entrants to the workforce.

The project is based on building School-to-Work Transitions, using a flexible module of 8 months contextual academic education, 2 months of work practicum, followed by another 2 months of paid summer employment with the possibility of securing a full time job on completion.

8.2.2 will operate as a partnership between business and education for grade 12 students. The work practicum will provide students an opportunity to experience a variety of career pathways within manufacturing, while ensuring

that the education being taught aligns with the skills required to meet the demands of the marketplace.

The Manitoba government, through Competitiveness, Training and Trade and Manitoba Education, Citizenship and Youth, has provided support for the pilot project.

They will be covering Worker’s Compensation coverage for all students and will also be working with the schools to develop the program in all aspects.

For more information on how you can become involved contact the CME office at (204) 949-1454 or email mb.reception@cme-mec.ca



Discovery Program Advanced Manufacturing Discovery Program

Semi-Final Event – January 13, 2009

Teams of high school students from 19 urban and rural schools will compete in the 2nd Annual Advanced Manufacturing Discovery Program. With the growth of the program, a semi-final event will be held at the University of Manitoba Engineering Atrium to determine the final top teams to compete during Manufacturing Week, March 10th at the Winnipeg Convention Centre. Teams will be judged on lift, load and propulsion of a radio controlled hovercraft they have designed and built and a presentation of a business report.

Teams will be soliciting local manufacturers to sponsor them to a maximum of \$250. (In-kind and cash) to support their efforts. Sponsors may provide mentorship, loan of equipment or materials. Please get acquainted with your local high schools and discover the many talents of your potential future workforce.

Discovery school tours will be offered for high school groups, check out the website daretocompete.ca > **Discovery** for more information or call **Andrea** at **949-1454**.

Manitoba Manufacturers'

Hall of Fame 2009 Inductees



Submission Deadlines Fast Approaching November 30th, 2008

Submit your nominee who has proven to be a leader in making the company a success. For more details on nomination criteria and your nomination form check: www.daretocompete.ca > Hall of Fame

Workplace Essential Skills Training (WEST)

Industry's demand for Essential Skills training has increased to capacity levels, prompting Workplace Education Manitoba Steering Committee, in partnership with the provincial and federal governments to launch an Essential Skills Training service called Workplace Essential Skills Training (WEST) in September 2008. The vision of **WEST** is to be a true centre of excellence for resources, training and evaluation for Manitoba businesses seeking to improve skills in their workforce.

WEST will provide Essential Skills training and assessment services at the **WEST** Centre located at 1000 Waverley in Winnipeg, including on-site sessions at your company, plus other satellite locations.

WEST can partner with your company to do the following:

- Identify the essential skills needed at your company
- Analyze and improve job descriptions
- Improve recruitment processes
- Analyze productivity issues such as error rates
- Create and deliver customized essential skills training for your workplace

For more information on Essential Skills training for your employees, contact **Ms. Sandi Howell** at **(204) 945-1682** or Sandi.Howell@gov.mb.ca

Welcoming

NEW MEMBERS

Protegra

Wadood Ibrahim, CEO
Business Performance Consulting
IT Consulting
System Development and Evolution



NEWSLETTER

SEPTEMBER 2008

Based on finished material supplied in PDF format, 300 dpi, colour to cheryl@liessensad.com

Material due 15th of month previous.

Sizes:

1/6 pg. (2 3/8" w x 4"d) or
1/3 pg. (2 3/8" w x 8"d)

Times 1/3 pg 1/6 pg

1X \$500 \$300

3X \$400 \$240

8X \$350 \$210

Issues:

September, October, November,
January, February, April, May, June

Discount available to CME members

Opportunities for Sponsorship!

Manufacturing & Trade Conference

March 10, 2009

Gala Awards Dinner

March 12, 2009

Manitoba Manufacturers' Hall of Fame

Display

University of Manitoba

Go to:

www.daretocompete.ca > sponsors



The AMI is managed by CME and jointly funded by industry and the federal and provincial governments through the Canada-Manitoba Economic Partnership Agreement.

